SHIPPERS' ASSOCIATION · U.S. SHIPPING ACT · ESTABLISHED 5787

United Shippers Council

Application for Membership

United Shippers Council negotiates ocean service contracts as one buyer on behalf of its members. Membership is by application. The Council reviews each application in confidence and corresponds directly with the applicant. Qualified applicants receive the membership agreement and fee schedule under a non-disclosure agreement.

Fields marked * are required.
One application per importing entity.

I. THE COMPANY

LEGAL NAME OF COMPANY *

TRADE NAME / DBA

STREET ADDRESS *

WEBSITE

CITY *

STATE *

ZIP *

YEARS IN BUSINESS *

EIN (OPTIONAL)

II. PRIMARY CONTACT

FULL NAME *

TITLE *

EMAIL *

PHONE *

III. IMPORT PROFILE

HELD IN CONFIDENCE

ANNUAL OCEAN IMPORT VOLUME, IN FORTY-FOOT CONTAINERS (FEU) *

- ☐ Fewer than 250
- ☐ 250 to 1,000
- ☐ 1,000 to 2,500
- ☐ 2,500 to 5,000
- ☐ More than 5,000

ANNUAL VOLUME, IF KNOWN (TEU OR FEU)

PRINCIPAL COMMODITIES *

MAIN ORIGIN COUNTRIES AND PORTS OF LOADING *

MAIN U.S. PORTS OF DISCHARGE * CHECK ALL THAT APPLY

- ☐ Los Angeles / Long Beach
- ☐ Oakland
- ☐ Seattle / Tacoma
- ☐ Houston
- ☐ New York / New Jersey
- ☐ Norfolk
- ☐ Savannah
- ☐ Charleston
- ☐ Other

HOW OCEAN FREIGHT IS BOUGHT TODAY * CHECK ALL THAT APPLY

- ☐ Rates through an NVOCC
- ☐ Rates through a freight forwarder
- ☐ Own service contract with a carrier

CURRENT CONTRACT EXPIRES (MONTH AND YEAR) *

OCEAN CARRIERS USED TODAY

IV. Service needs

Check all that apply

Terms the applicant most wants improved in its next contract

- [ ] Base ocean rates
- [ ] Free time (demurrage and detention)
- [ ] Peak season space
- [ ] Surcharge exposure
- [ ] Equipment availability
- [ ] Rate benchmarking
- [ ] Other

Additional information for the Council

Seasonality, key lanes, service problems, or anything else the Council should know before carrier negotiations.

V. Confidentiality

Required

- [ ] **Acknowledgement of confidentiality**

The applicant provides the information in this application to United Shippers Council in confidence. The Council holds it in confidence and uses it only to evaluate this application for membership and to prepare for negotiations with ocean carriers. No member or applicant sees another's rates, volumes or lanes.

Submitting this application creates no obligation for the applicant or the Council. Membership begins only when both parties sign the membership agreement.

VI. Authorization

The undersigned is authorized to submit this application on behalf of the company and confirms the information is accurate to the best of their knowledge.

Authorized signature *

Printed name *

Title *

Date *

Submitting the application

Return to the Council by email.

Send the completed application to membership@unitedshipperscouncil.org, or apply online at unitedshipperscouncil.org/apply.html.

1. The Council reviews the application in confidence.
2. Qualified applicants receive the membership agreement and fee schedule under NDA.
3. Membership takes effect on signature of the agreement.

For Council use only

Received

Application no.

Reviewed

Decision

Information submitted is held in confidence and used only as described above. This form is not an offer to sell, or a solicitation of an offer to buy, any membership, security or service.

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